

December Totals

	December Stats								Totals from 10/1/08 ->12/31/08								10/1/08 -> 12/31/08	
	Referrals Given	Referrals Received	Visitors	Attend	Closed Business	\$\$ Given	\$\$ Received	1 on 1	Referrals Given	Referrals Received	Visitors	Attend	Closed Business	\$\$ Given	\$\$ Received	1 on 1		
Bischof, George L.	0	3	0	0	2	\$ 1,092	\$ 2,000	0	3	6	4	0	2	\$ 1,092	\$ 10,100	0	Bischof, George L.	
Bloom, Teri	2	1	0	0	0	\$ -	\$ 20	0	6	2	0	2	0	\$ -	\$ 2,380	0	Bloom, Teri	
Cohen, Jonathan	3	2	0	1	2	\$ 2,909	\$ 25,379	0	13	4	3	1	5	\$ 9,494	\$ 25,379	0	Cohen, Jonathan	
Coyle, Gordon B.	2	4	0	0	1	\$ 7,000	\$ -	0	3	9	0	1.01	1	\$ 7,020	\$ 9,300	0	Coyle, Gordon B.	
Davis, Saudia	3	4	1	0.51	0	\$ -	\$ -	0	4	6	1	2.01	1	\$ 370	\$ 255	9	Davis, Saudia	
Dilillo, Thomas	1	3	0	1.01	1	\$ 2,600	\$ -	0	4	11	0	1.03	2	\$ 5,200	\$ 11,379	0	Dilillo, Thomas	
Durant, Robert K.	1	1	0	2.01	1	\$ 4,136	\$ -	0	2	2	0	2.02	1	\$ 4,156	\$ 3,200	0	Durant, Robert K.	
Ecksel, Shawn	4	1	0	0	0	\$ -	\$ -	0	4	1	0	0	0	\$ -	\$ -	0	Ecksel, Shawn	
Francis, Stacy	11	0	1	0	0	\$ -	\$ -	1	15	0	1	0	0	\$ -	\$ -	1	Francis, Stacy	
Frank, Gail	4	0	2	0.01	1	\$ 470	\$ -	0	9	3	5	0.01	2	\$ 1,848	\$ -	0	Frank, Gail	
Frank, Jacqueline	3	5	4	0	0	\$ -	\$ 1,750	0	11	11	18	0	3	\$ 1,030	\$ 5,800	0	Frank, Jacqueline	
Garfinkle, David	2	6	0	0.01	0	\$ -	\$ 630	0	8	11	0	0.01	0	\$ -	\$ 1,470	0	Garfinkle, David	
Goch, Shelly	4	1	0	0	2	\$ 4,350	\$ -	2	10	7	0	1.01	2	\$ 4,350	\$ 2,500	7	Goch, Shelly	
Goldstein, Steve	0	0	0	1	0	\$ -	\$ -	0	5	3	0	2	3	\$ 20,180	\$ -	0	Goldstein, Steve	
Gootnick, Sarah Leah	1	1	0	1.01	0	\$ -	\$ -	0	6	7	1	1.02	1	\$ 90	\$ -	8	Gootnick, Sarah Leah	
Gross, Mahlon	1	1	0	1.01	0	\$ -	\$ -	0	1	3	1	2.01	0	\$ -	\$ -	0	Gross, Mahlon	
Haddad, Hy	1	1	0	0	0	\$ -	\$ 2,600	0	1	6	0	0.11	0	\$ 32,000	\$ 2,600	0	Haddad, Hy	
Jernow, Adam	5	5	0	0	0	\$ -	\$ -	8	7	6	0	0	1	\$ 600	\$ -	11	Jernow, Adam	
Karmel, Randi L.	1	4	0	0	0	\$ 1,285	\$ 9,250	0	1	6	0	0	2	\$ 6,785	\$ 20,425	0	Karmel, Randi L.	
Kimmel, Warren D.	1	1	0	0.01	0	\$ -	\$ 500	0	3	2	0	2.01	1	\$ 265	\$ 1,000	0	Kimmel, Warren D.	
Klinger, Rebecca	3	5	1	0	1.5	\$ 5,175	\$ 325	0	9	8	2	0.01	3.5	\$ 10,160	\$ 2,151	0	Klinger, Rebecca	
Koslow, Seth L.	0	2	0	0	0	\$ -	\$ -	0	7	4	0	0	2	\$ 12,199	\$ 568	0	Koslow, Seth L.	
Kozminsky, Ellen	3	2	0	0	2	\$ 18,705	\$ -	7	3	3	0	0.01	2	\$ 18,705	\$ -	7	Kozminsky, Ellen	
Lacalamita, Thomas	6	1	0	1.01	0	\$ -	\$ 8,075	0	11	7	1	1.11	0	\$ -	\$ 117,546	0	Lacalamita, Thomas	
Macioge, Casey	0	3	0	2	0	\$ -	\$ -	0	4	4	0	3	0	\$ 20	\$ -	8	Macioge, Casey	
Megas, Gregory	2	1	0	0	1	\$ 600	\$ -	0	5	5	0	0.51	1	\$ 620	\$ 39,700	0	Megas, Gregory	
Metz, Mike	2	5	0	0	1	\$ 1,000	\$ -	0	4	13	1	1	2	\$ 4,770	\$ -	3	Metz, Mike	
Myko	1	0	0	0	0	\$ -	\$ -	1	1	0	0	0	0	\$ -	\$ -	1	Myko	
Newmark, Scott A.	1	2	0	1.01	0	\$ -	\$ -	0	2	2	0	2.02	1	\$ 1,620	\$ -	0	Newmark, Scott A.	
Pemberton, Erika	2	3	0	0	0	\$ -	\$ 445	0	4	6	0	0.01	2	\$ 7,620	\$ 2,511	0	Pemberton, Erika	
Pham, Nathalie	0	0	0	0.01	1	\$ 900	\$ -	0	5	3	2	0.02	1	\$ 900	\$ -	6	Pham, Nathalie	
Pierre-Louis, Agnes	1	0	0	1.01	0	\$ -	\$ 175	0	2	2	0	3.53	3	\$ 5,200	\$ 615	0	Pierre-Louis, Agnes	
Platten, Bridget Ann	0	0	0	2	0	\$ -	\$ 1,085	0	1	1	1	3.02	1	\$ 285	\$ 1,085	0	Platten, Bridget Ann	
Pollak, Charles	0	1	0	0.01	1	\$ 125	\$ 855	0	2	6	0	0.01	1	\$ 125	\$ 2,025	0	Pollak, Charles	
Rutstein, Marc	1	1	0	1	0	\$ -	\$ -	0	5	6	0	1.02	0	\$ -	\$ 1,200	0	Rutstein, Marc	
Schwarz, Elise	2	2	0	1	0	\$ -	\$ 200	0	3	3	0	1.02	0	\$ -	\$ 400	0	Schwarz, Elise	
Spiegel, Joshua J.	1	2	1	1	0	\$ -	\$ 3,900	0	2	5	1	1.01	2	\$ 3,570	\$ 8,150	0	Spiegel, Joshua J.	
Steinmetz, David	2	3	1	1	0	\$ 80	\$ -	0	2	7	1	1.02	0	\$ 500	\$ -	0	Steinmetz, David	
Sturla, E. Miguel	0	3	0	0	0	\$ 7,800	\$ -	0	2	5	0	1.01	0	\$ 7,923	\$ 12,859	0	Sturla, E. Miguel	
Tallerman, Sheree	2	4	0	0	0	\$ -	\$ -	0	7	11	0	1.01	0	\$ 20	\$ -	0	Tallerman, Sheree	
Vooren, Gerrit	1	0	0	0	0	\$ -	\$ -	0	1	0	0	0	0	\$ -	\$ -	0	Vooren, Gerrit	
Warshay, Pamela	1	1	0	0	1.5	\$ 2,035	\$ 100	0	2	1	0	0.01	5.5	\$ 3,074	\$ 458	0	Warshay, Pamela	
Weinberg, Robert T.	3	3	0	0	0	\$ -	\$ 11,897	0	4	5	0	0	0	\$ 1,520	\$ 13,255	0	Weinberg, Robert T.	
Wernick, Mindi L.	4	4	0	0	0	\$ 389	\$ 12,600	0	11	13	1	1.02	3	\$ 8,939	\$ 27,600	0	Wernick, Mindi L.	
BNI Others	4	1	0	0	2	\$ 16,189	\$ -	0	12	8	5	0	8	\$ 145,728	\$ -	0	BNI Others	
	94	94	11	20.65	22	\$ 84,600	\$ 84,600	19	243	243	49	42.17	67	\$ 337,425	\$ 337,425	61		
TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	
Referrals Given	Referrals Received	Visitors	Atd	Closed Business	\$\$ Given	\$\$ Received	1 on 1	Referrals Given	Referrals Received	Visitors	Attend	Closed Business	\$\$ Given	\$\$ Received	1 on 1			

Week #12

Members Present	33
Members out, no sub	7
Subs	3
Visitors	3
Referrals Passed	21
Weekly Average Referral	20.3
Referral Dollars Passed	\$ 26,823

** Attendance: Absent - 1, Late - .5, Sub - .01, MSP Training - (-1)

Total dollars passed 2008 to date
\$ 1,586,067
Total dollars passed 2007:
\$ 1,325,341